

October 22, 2008

Hague Quality Water
2125 Buckskin Drive
Los Osos, CA 93402

From :
Loran and Valerie Tacker
379 Leighton St.
Cambria, CA 93428

Dan,

We have always recognized the need for pure, good-tasting drinking water. Our town has hard water with quite a few minerals which give interesting, but not very pleasant flavors. In the past we tried bottled water delivery with an Arrowhead water cooler, Brita filters, and a Culligan reverse osmosis system, which we rented. When our neighbor suggested we talk to Hague about a water system, we thought it wouldn't hurt anything to talk.

Your representative, Dan, came with a very good presentation, and demonstrated why a Hague model H3500 drinking water system was an improvement over what we had been using. The taste of the water was superior to what we were used to, and the efficiency of the system was impressive. Dan was well-informed and knew how to present his product. He really sold us.

We have been using our new RO system for six months now, and have not been sorry we opted for Hague. The water quality is outstanding and the system provides a very good, strong flow of pure water on demand. We have no regrets and are pleased when visitors to our home comment on the great-tasting water we have.

Again, thank you for providing us with this wonderful product.

Sincerely,

Valerie J. Tacker
Loran F. Tacker

Loran and Valerie Tacker
Cambria, California

Eric Foronjy

From: "Mecki Heussen" <mvginc@sbcglobal.net>
To: <eforonjy@slowater.com>
Sent: Wednesday, March 19, 2008 4:31 PM
Subject: Clean tasting water

Hi Eric,

Just wanted to tell you how much we enjoy our water filtering and purification systems. We learned about this from a cold call at our door one day. We were not really in the market at the time but had been considering a water softener for a while, living in Cambria. I believe the cold call came from George (last name forgotten). He was very pleasant and described the testing process and that it would take about an hour.

Dan Middleditch and George came a week later (in November) for the testing process and explanation of your product. After much talk, mostly by Dan, we decided to purchase a pretty elaborate system for much more money than I ever expected to pay for clean, healthy drinking water. But we did this with the confidence that your product will perform as described for years to come. The five-stage purification system gives us great tasting /and clean/ water, and the filtration system soft, filtered water for laundry, heigene, dishes and a great reduction of scale buildup. Installation was done by Paul who was great and took care that the installation met our needs for under-counter space and outdoor location.

Dan has an impressive knowledge of the product line as well as water chemistry. More than we understood and cared to hear about but it made the sale and he helped us understand the filth we've been consuming and how we could benefit from the products. His visit with us was close to four hours and I strongly suggest he try and keep it to a minimum. But I contribute this to his enthusiasm and intelligence of the product line and his eagerness to educate the customer and hopefully make a sale in which he was succesful. It was nice to receive a return visit from him and see the results of our equipment as demonstrated with his chemistry set. We proudly displayed your sign in our front yard for three months and have your sticker in our front window. This is a product we gladly endorse to our friends and neighbors even without the cookware and other incentives you offer to do so.

We thank you for making this available on the central coast and look forward to continued support and business with Hague, Dan and Paul.

Mecki and Victoria Heussen